

2004 PRELIMINARY PRICE SHEET

(Official price sheets to be professionally printed soon)

10/10/2003

172R SKYHAWK	
<i>Beginning serial number 17281201</i>	
Standard Aircraft	\$158,000
NAV I	10,150
NAV II	23,100
ADF option (with NAV I or II only)	5,950
HSI option (with NAV II only)	14,150
MFD option (with NAV II only)	7,100
FIS option (with NAV II and MFD only)	6,600
Air Conditioning	20,800
Wheel Fairings	0
Without Wheel Fairings	-1,200
Fabric seats	0
Leather seats	3,000

172S SKYHAWK	
<i>Beginning serial number 172S9569</i>	
Standard Aircraft	\$165,000
NAV I	10,150
NAV II	23,100
ADF option (with NAV I or II only)	5,950
HSI option (with NAV II only)	14,150
MFD option (with NAV II only)	7,100
FIS option (with NAV II and MFD only)	6,600
Air Conditioning	20,800
Wheel Fairings	0
Without Wheel Fairings	-1,200

182T SKYLANE	
<i>Beginning serial number 18281298</i>	
Standard Aircraft	\$250,000
NAV I	10,000
NAV II	28,100
ADF option (with NAV I or II only)	5,950
KMH 880 option (with NAV II only)	35,700
FIS option (with NAV II only)	6,600
NAV III	47,500
Air Conditioning	24,100
Wheel Fairings	0
Without Wheel Fairings	-1,200

T182T SKYLANE	
<i>Beginning serial number T1828225</i>	
Standard Aircraft	\$275,000
NAV I	10,000
NAV II	28,100
ADF option (with NAV I or II only)	5,950
MFD option (with NAV II only)	35,700
FIS option (with NAV II and MFD only)	6,600
NAV III	47,500
Air Conditioning	24,100
Wheel Fairings	0
Without Wheel Fairings	-1,200

206H STATIONAIR	
<i>Beginning serial number 20608209</i>	
Standard Aircraft	\$351,900
NAV I	18,900
NAV II	42,400
ADF option (with NAV I or II only)	5,950
KMH 880 option (with NAV II only)	35,700
FIS option (with NAV II only)	6,600
NAV III	61,100
Air Conditioning	27,050
Float Kit Option	3,600
Cargo Pod Option	9,750
Stabilizer Abrasion Boots Option	150
Electric Propeller De-Ice Option	5,250
Standard Tires	0
Oversized Tires Option	3,000
Wheel Fairings	0
Without Wheel Fairings	-1,200
All Seats - Standard	0
Remove Seats 3/4 & Rear Bench	-4,700
Remove Co-Pilot/3/4 & Rear Bench	-6,250

T206H STATIONAIR	
<i>Beginning serial number T2068438</i>	
Standard Aircraft	\$381,900
NAV I	18,900
NAV II	42,400
ADF option (with NAV I or II only)	5,950
KMH 880 option (with NAV II only)	35,700
FIS option (with NAV II and MFD only)	6,600
NAV III	61,100
Air Conditioning	27,050
Float Kit Option	3,600
Cargo Pod Option	9,750
Stabilizer Abrasion Boots Option	150
Standard Tires	0
Oversized Tires Option	3,000
Wheel Fairings	0
Without Wheel Fairings	-1,200
All Seats - Standard	0
Remove Seats 3/4 & Rear Bench	-4,700
Remove Co-Pilot/3/4 & Rear Bench	-6,250